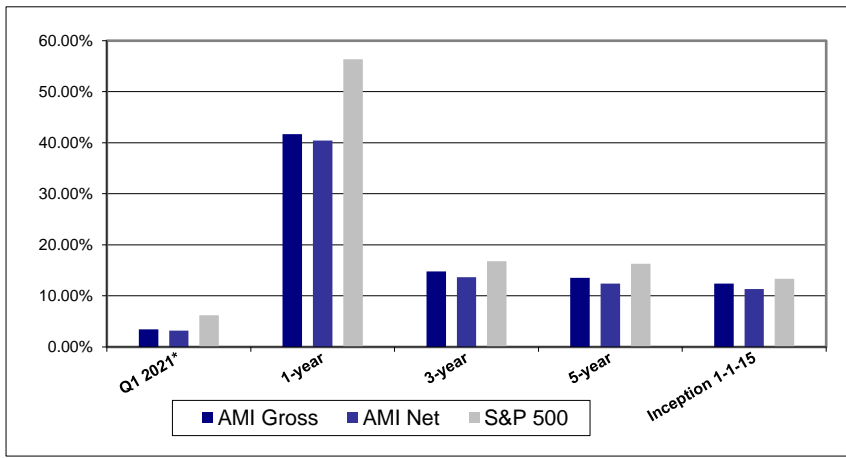


# AMI Equity Income Factsheet

Growth Through Stability

Q1 ▪ 2021

## Annualized Returns



	Q1 2021*	1 Year	3 Year	5 Year	Inception (1/1/15)
AMI Gross	3.40%	41.71%	14.78%	13.51%	12.40%
AMI Net	3.15%	40.41%	13.67%	12.41%	11.31%
S&P 500	6.17%	56.35%	16.78%	16.29%	13.34%

\*Not annualized. As of 3/31/21. Net returns are based on the highest annual fee paid by AMI clients of 1.00%. The above information is based on the Domestic Large Cap Equity Income Composite and clients accounts may vary and includes the reinvestment of dividends and other earnings. As of 1/1/18, the benchmark was switched from the Russell 1000 Dividend Growth to the S&P 500. Past performance is not an indication of future returns. Please refer to important disclosures on last page. Source – AMI.

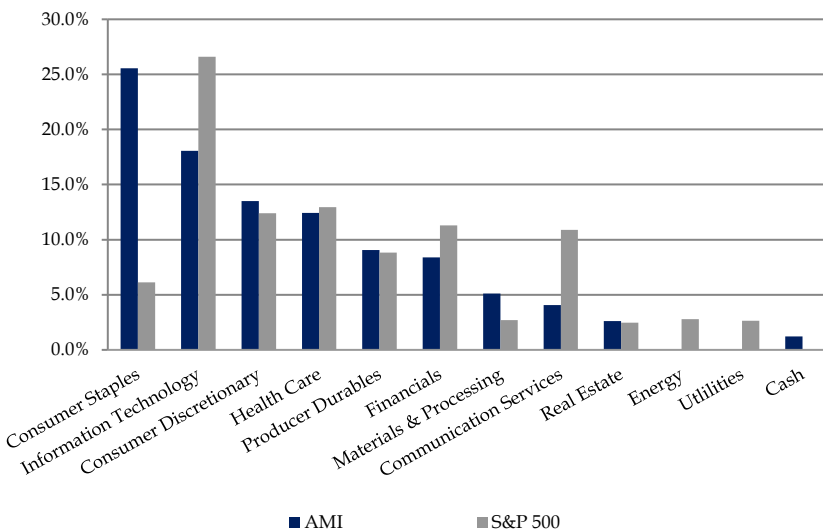
## Firm Summary:

- Founded in 1994
- Located in Los Angeles, CA
- Employee Owned
- Total Firm-Wide AUM: \$1.8 billion plus \$541 million in model-based assets
- Total Strategy AUM: \$18 million

## Investment Philosophy and Process:

- Invest in companies with recurring revenue business models, defined as having products and services with < 2-year life span
- Utilize a fundamental, bottom-up approach to identify high quality, dividend paying growth companies, strong cash flow and solid balance sheets
- Purchase securities at attractive valuations as determined by AMI's proprietary models
- Concentrated portfolio of 30-38 names with turnover of approximately 25%
- Target in-line participation in up markets, with significant downside protection

## Sector Allocations (%)



\*\*Please see the following page for important disclosures.

## Portfolio Characteristics

	AMI LC Equity Income	S&P 500
P/E (Forward)	20.5x	21.9x
Price to Book Value	5.1x	4.3x
EPS LTG Estimate	7.1%	11.6%
Dividend Yield	2.0%	1.9%
Median Mkt. Cap. (\$B)	\$98.8	\$29.4
Dollar Wt. Avg. Mkt. Cap. (\$B)	\$367.0	\$468.5
Positions	37	505

\*\*Please see the following page for important disclosures.



## Top Ten Holdings

Company	Sector	Weight
Apple (AAPL)	Technology	6.28%
Microsoft (MSFT)	Technology	5.88%
Verizon (VZ)	Communication Services	4.08%
JP Morgan Chase (JPM)	Financials	4.07%
Target (TGT)	Consumer Discretionary	4.06%
Waste Management (WM)	Producer Durables	3.41%
PepsiCo (PEP)	Consumer Staples	3.40%
Charles Schwab (SCHW)	Financials	3.29%
Home Depot (HD)	Consumer Discretionary	3.16%
Mc Donald's (MCD)	Consumer Discretionary	3.16%

\*\*\*Please see below for important disclosures.

## Annual Performance Chart

Year	AMI (Gross)	AMI (Net)	S&P 500
2015	7.34%	6.28%	1.38%
2016	6.84%	5.79%	11.96%
2017	21.03%	19.88%	21.83%
2018	-1.08%	-2.07%	-4.38%
2019	27.06%	25.87%	31.49%
2020	15.11%	13.99%	18.40%
2021 YTD*	3.40%	3.15%	6.17%

\*Not Annualized. As of 3/31/21. Source - AMI.

### AMI Asset Management Domestic Large Cap Equity Income Composite GIPS Report January 1, 2015 through December 31, 2020

Year	Total Firm Assets (\$)	Total Composite Assets (\$)	Composite Composed of Carve-Outs (%)	Composite Accounts at Year-End	Composite Non-Fee-Paying Accounts (%)	Total Return % (Gross)	Total Return % (Net)	S&P 500® Total Return (%)	Internal Dispersion (%)	Composite 3-Yr St Dev (%)	Benchmark 3-Yr St Dev (%)
2015	1,756,380,341	6,706,644	0	4	0	7.34	6.28	1.38	n/at	n/at†	n/at†
2016	1,683,058,163	1,061,128	0	1	0	6.84	5.79	11.96	n/at	n/at†	n/at†
2017	1,800,836,245	8,275,132	0	4	0	21.03	19.88	21.83	n/at	9.24	9.91
2018	1,580,254,746	5,053,866	0	3	0	-1.08	-2.07	-4.38	n/at	10.30	10.79
2019	1,737,927,411	10,504,504	0	6	0	27.06	25.87	31.49	0.10	10.74	11.92
2020	1,834,611,036	13,535,801	0	9	0	15.11	13.99	18.40	0.21	15.70	18.51

†The composite contains five or fewer households and therefore no internal dispersion is calculated.

†† Not applicable due to less than 36 months of data

- AMI Asset Management Corporation ("AMI") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. AMI Asset Management has been independently verified for the periods January 1, 1998 through December 31, 2020. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.
- AMI is an independent investment management firm registered with the Securities and Exchange Commission. AMI was established in 1994; however, we did not start investing on clients' behalf until 1998. AMI manages equity and fixed income accounts for our clients. We offer seven investment options: Domestic Large Cap Growth Strategy, Domestic Small Cap Growth Strategy, Domestic Small-Mid Cap Growth Strategy, Domestic Large Cap Equity Income Strategy, Government/Corporate Fixed Income Strategy, Intermediate Quality Tax Exempt Strategy and a High Yield Capital Appreciation Strategy.
- The Domestic Large Cap Equity Income Composite includes all fully discretionary, fee-paying and non-fee-paying, taxable and nontaxable accounts with at least \$400,000 in large cap equity income securities on the last day of each previous quarter. AMI manages the Domestic Large Cap Equity Income Composite with the goal of achieving long term returns in excess of the S&P 500® Total Return Index. The composite was created and inception on January 1, 2015. There have been no changes in AMI's organization that has led to modification of historical composite results. Policies for valuing investments, calculating performance and preparing GIPS Reports are available upon request.
- Returns are presented gross and net of management fees and include the reinvestment of all income. Gross returns are presented before management fees but after all trading expenses. Net returns are calculated by deducting 1/4<sup>th</sup> of the highest applicable annual fee of 1.00% from the gross composite returns on a quarterly basis. The annual fee schedule is as follows: 1.00% on the first \$10 million and 0.75% on the balance. Actual fees charged to clients may vary. The minimum annual management fee is \$10,000 (based on a client's total assets under management), which may be waived by AMI. Further information regarding investment advisory fees is described in Part 2A of the firm's Form ADV.
- The benchmark we use is the S&P 500® Total Return Index which is designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries. It includes a representative sample of 500 leading companies in leading industries of the U.S. economy. The S&P 500® Total Return focuses on the large cap segment of the market with over 80% coverage of U.S. equities. The benchmark was changed from the Russell 1000® Dividend Growth Total Return Index to the S&P 500 Total Return Index on January 1, 2018. The S&P 500® Total Return characteristics represent a more accurate comparison to our composite strategy, and therefore was applied retroactively.
- The actual cash and cash equivalents are used in the performance of the composite.
- Stock markets are volatile and can decline significantly in response to adverse issuer, political, regulatory, market or economic developments. Past performance is not indicative of future results. The performance information is supplied for reference. Results will vary among accounts.
- Valuations and returns are computed and stated in U.S. dollars. The internal dispersion of annual returns is measured by the standard deviation of equal-weighted household gross returns presented within the composite for the full year. The three-year annualized standard deviation measures the variability of the composite gross returns and the benchmark returns over the preceding 36-month period. Accounts managed by AMI Asset Management Corporation do not make use of leverage, derivatives or short positions.
- A significant cash flow is defined as a cash flow greater than 40% of the equity portfolio during the quarter.
- GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- To receive a complete list of composite descriptions, contact Katharine Kim at (424) 320-4003, or write AMI Asset Management Corporation, 10866 Wilshire Boulevard Suite 770, Los Angeles, California 90024, or [Katharine@amiassetmanagement.com](mailto:Katharine@amiassetmanagement.com).

\*\*As of 3/31/21. Source - Bloomberg, AMI. The information is based on a representative account and clients accounts may vary. The portfolio characteristics information is being presented as supplemental information to the AMI Domestic Large Cap Equity Income Composite presentation.

\*\*\*As of 3/31/21. Holdings are subject to change. The reader should not assume that an investment in the securities identified was or will be profitable. A complete list of all buy and sell recommendations for this strategy within the last 12 months is available upon request. AMI Asset Management and/or one or more of its employee may have a position in these securities and may purchase and sell such securities from time to time. The holdings information is being presented as supplemental information to the AMI Domestic Large Cap Equity Income Composite presentation.